

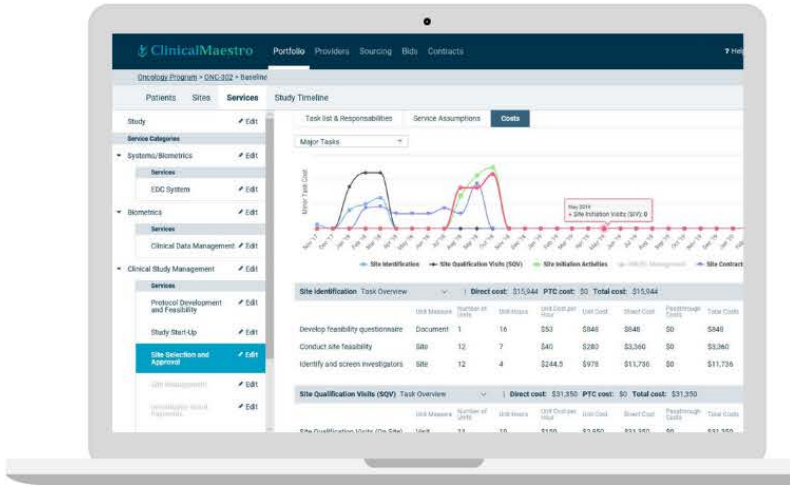


New Ways to Solve Old Problems

For more information or to request a proposal, please contact us at [info@strategikonpharma.com](mailto:info@strategikonpharma.com) or visit our website at [strategikonpharma.com](http://strategikonpharma.com)



# DIGITAL CLINICAL TRIAL PLANNING, BUDGETING AND SOURCING



## CLIENT:

A mid-sized Bay-area biotech came to Strategikon for assistance with their RFP process of a Phase 3 clinical trial for neurodegenerative rare disease.

## STUDY DESCRIPTION:

- Phase 3 study
- 80 sites
- 600 patients
- 21 countries

Training and support was provided to both Sponsor and CRO teams throughout the exercise.

### PLAN and BUDGET

A pre-RFP clinical trial budget was built in Clinical Maestro PORTFOLIO using our proprietary INTELLIGENCE BANK. Baseline budget was leveraged to negotiate bids during outsourcing process.

### INITIATE RFP

Client created an electronic RFP from in SOURCE Application. Bidders (CROs) were set-up in the VISION application for bid and contract management.

### BID to CONTRACT

Using SOURCE, four CROs were invited to bid directly in Clinical Maestro. The bid due diligence, provider scoring and contract award were conducted in Clinical Maestro™

# 2%

## Variance

between median CRO budgets and Clinical Maestro

# 84%

## Less Time

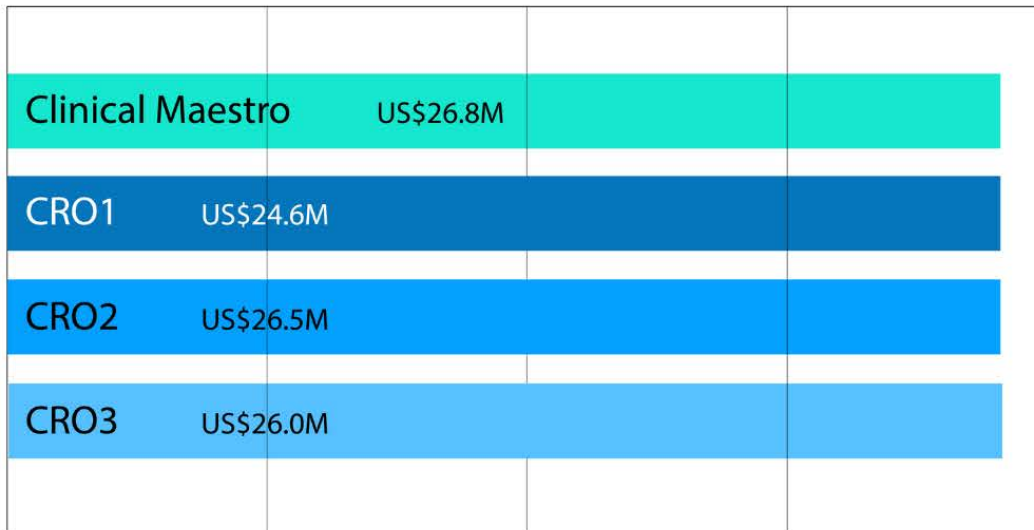
to source the study as compared to traditional tools

# 95%

## Faster

creation of operational plan

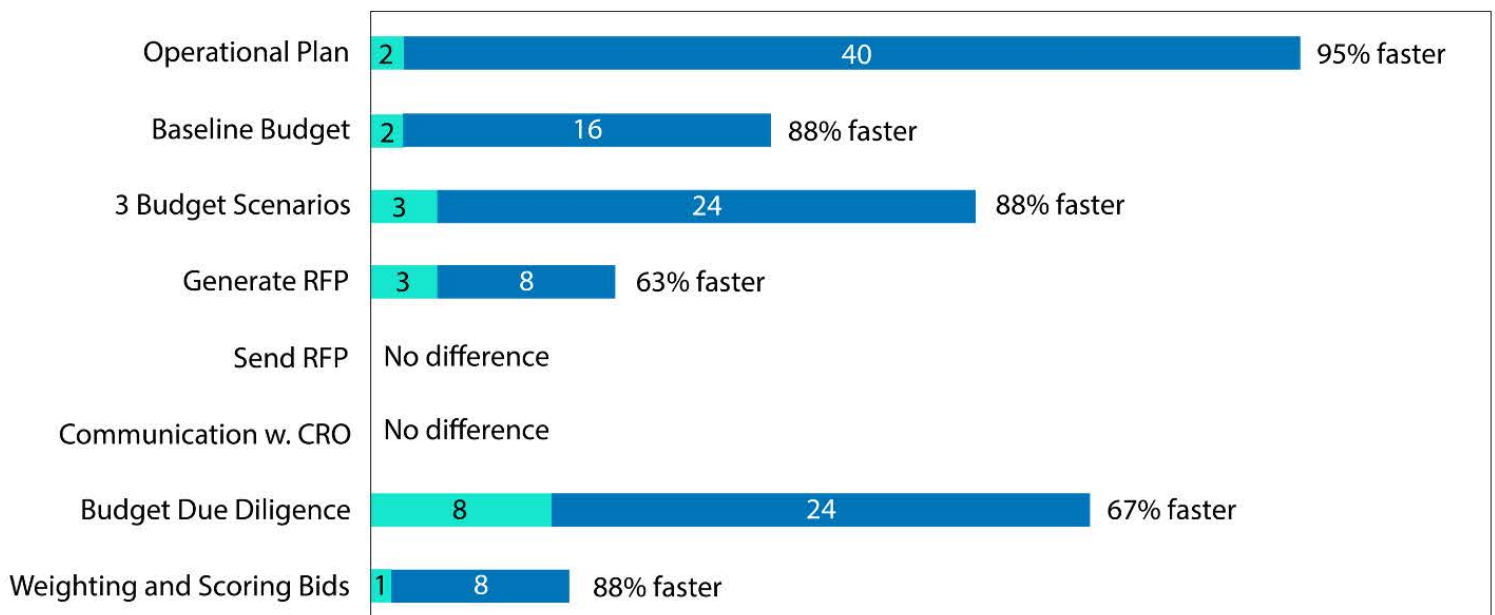
# Results: Accuracy



Three of four CROs invited responded to the RFP in Clinical Maestro. The fourth CRO submitted using traditional methods and served as a control group. The Study Budget created in PORTFOLIO was within **98%** of the median of the submitted budget proposed by the four CROs.

# Results: Efficiency

■ Clinical Maestro  
■ Traditional



The sourcing of the Study was completed in **101 fewer hours, or 84% faster** using the Clinical Maestro SOURCE module over traditional sourcing tools (Word, Excel, e-mail).